



Presentation Outline:

- Economic Vision of Bangladesh
- Achievements of Bangladesh
- Investment Climate of the country
- Regulations
- Incentive Structure
- Sector to Invest
- Global brands in Bangladesh
- Investment facilitation: Agencies
- Recent investment climate improvement in Bangladesh
- One Stop Services
- Bangladesh Investment Climate Improvement Program (BICIP)
- FDI Performance

Investment is a National Priority

POLITICAL COMMITTMENT

"We are committed to providing all policy support, including infrastructure, to create an investment friendly environment"

Sheikh Hasina
Hon'ble Prime Minister
Of Bangladesh



Economic Vision of Bangladesh

Towards Vision 2100











MIDDLE INCOME COUNTRY

Upper Middle-Income Country 2041

DEVELOPED COUNTRY **STATUS**

2071

HIGHEST **PEAK OF PROSPERITY** 2100

SAFE **DELTA FOR PEOPLE**

DIGITAL TECHNOLOGY

INNOVATION

SMART IMPLEMENTATION

Perspective plan (2021-2041)

Upper Middle-Income country by 2031
Developed Country by 2041

9.0% > 2031

9.9% > 2041



GDP growth

USD 150 bn > 2031 USD 300 bn > 2041



Export earnings

USD 12500 > 2041



Per capita income

Economy of Bangladesh will be 25th largest in 15 years (in 2034)

USD 40.6% > 2031 USD 46.9% >2041



Investment to GDP

4.5% > 2031

3.9% > 2041



Inflation rate

USD 19.0% > 2031 USD 24.1% >2041

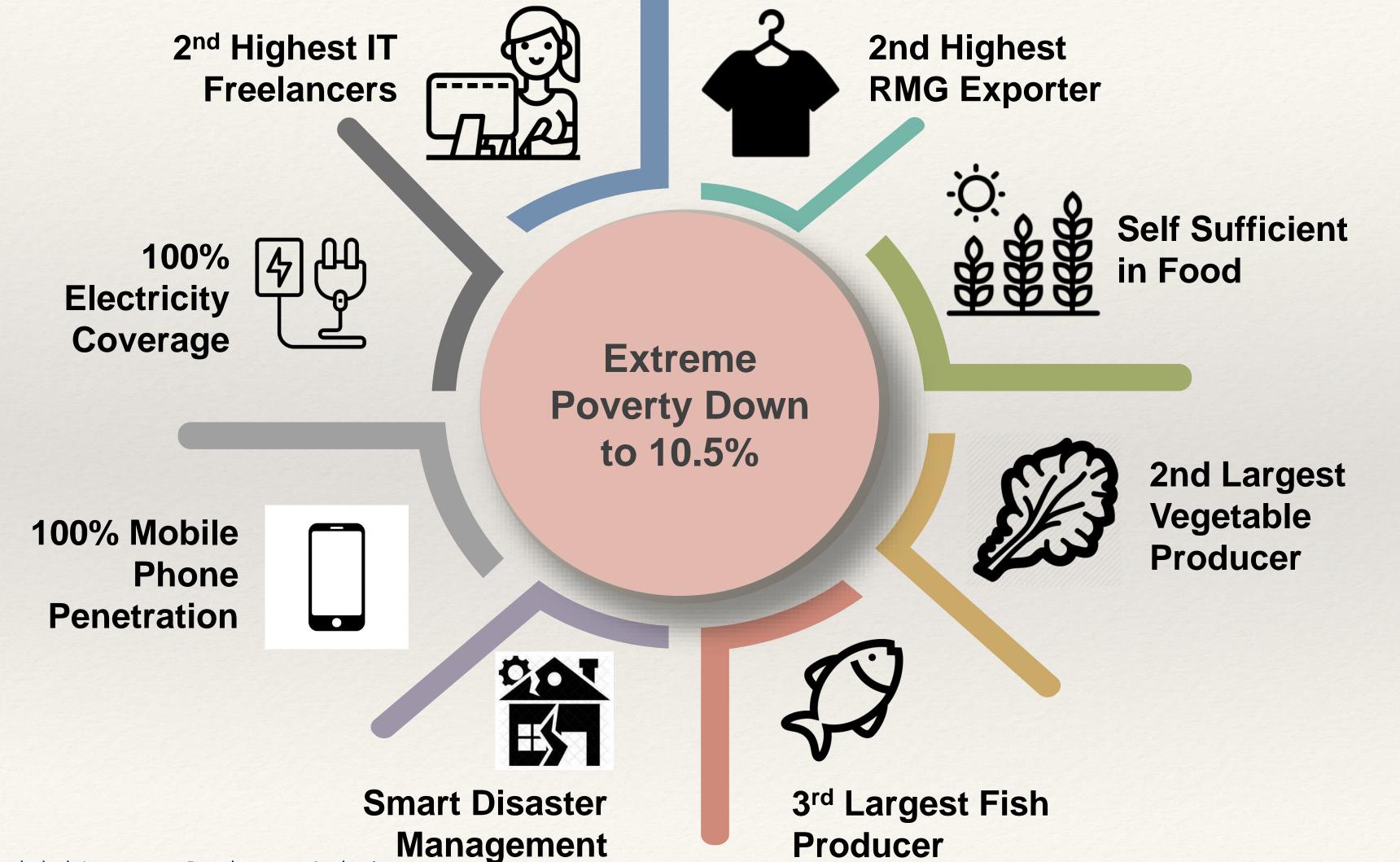


Revenue to GDP

Achievements of Bangladesh



A New Bangladesh Awaits You



GDP of Bangladesh

408% Growth in 15 years

462 Billion USD in 2022



91 Billion USD in 2008

Flagship Projects for Facilitating Investments

Matarbari Integrated Development Initiative (MIDI)



Matarbari Power
Plant
Cost \$ 4.40 Billion



Matarbari Deep Sea Port Cost \$ 3.7 Billion

JICA is providing loan support of about \$ 2 Billion for construction



Rooppur Nuclear
Power Plant
Cost \$ 12.65 Billion



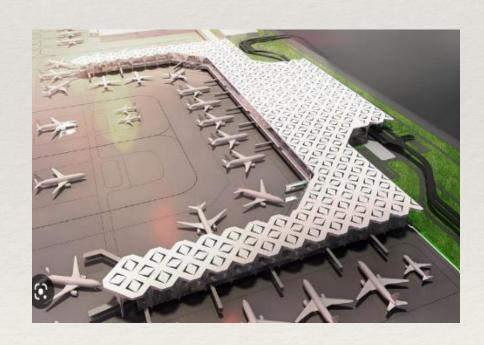
Dhaka Metro Rail Cost \$2.82 Billion



Padma Multipurpose
Bridge with Rail Link
Cost \$ 8.28 Billion



Moheshkhali LNG
Terminal
Cost \$ 0.18 Billion



3rd Terminal at Dhaka
Airport
Cost \$2.14 Billion



Rampal Coal Power
Project
Cost \$ 5.00 Billion



Investment Climate of Bangladesh

Secured by law against nationalization and expropriation

Local and Foreign investments are given equal treatment

100% foreign equity is allowed along with unrestricted exit

Almost all industrial sectors are open for foreign investors

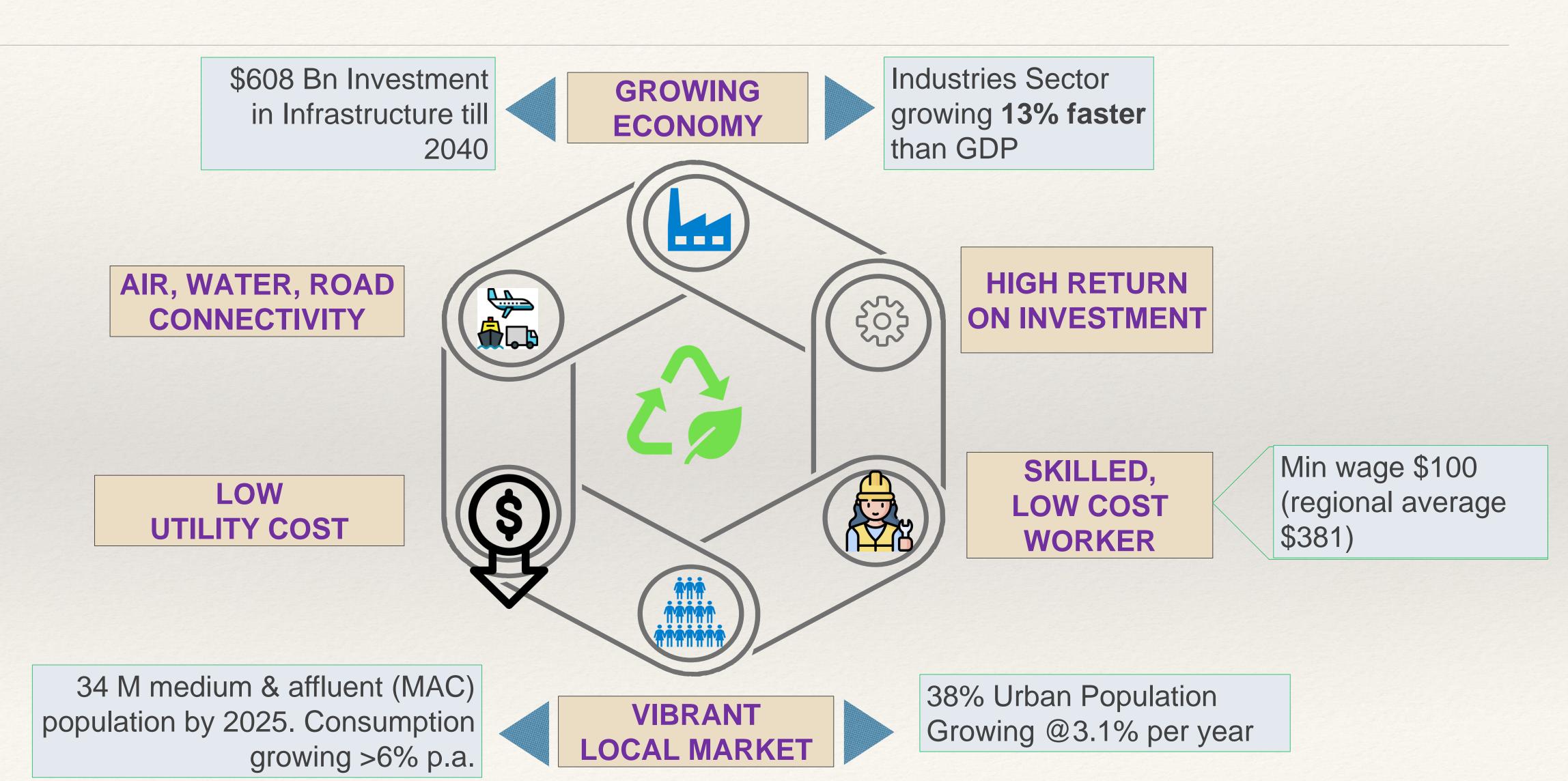
Bilateral Investment treaties (BITs) signed with 32 countries

Double taxation treaties with 28 countries including Sri Lanka

Bangladesh is a signatory to ICSID, UNCITRAL, OPIC, MIGA, WAIPA, WIPO and WTO

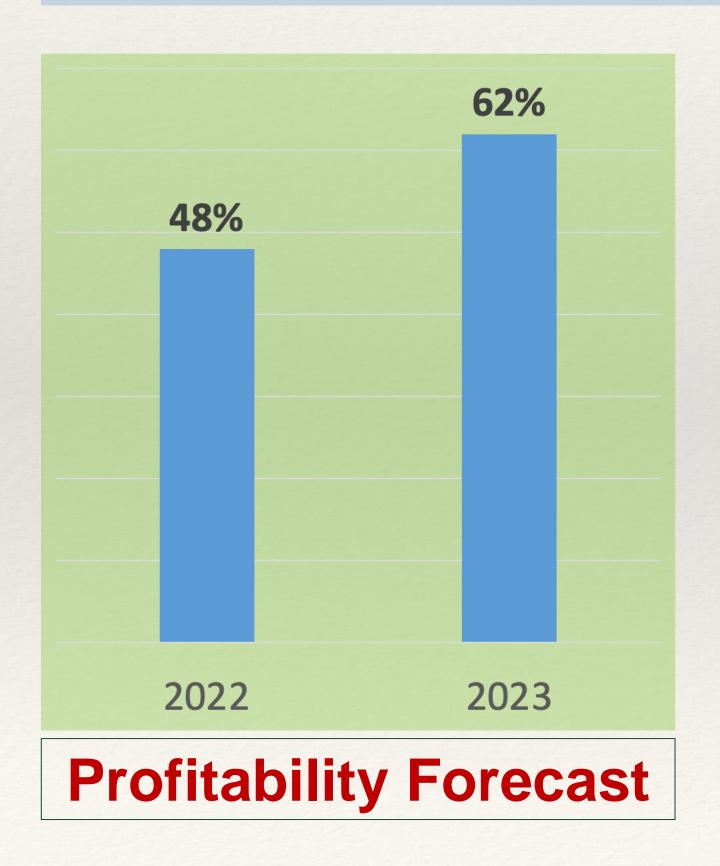
All laws, regulations are conducive to investment

Investment Climate in Bangladesh



Land of profitability, business confidence

JETRO Survey on Business Conditions of Japanese Companies Operating Overseas (Asia and Oceania) 2022

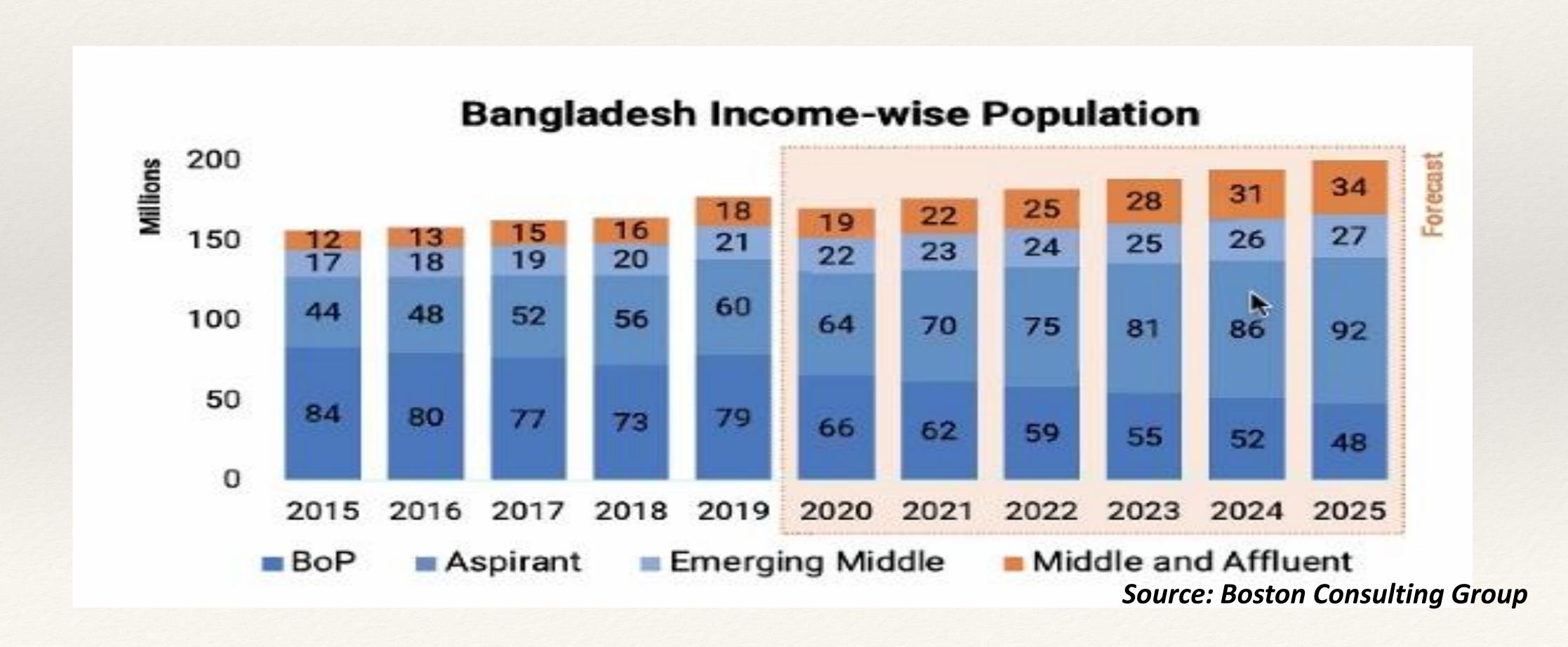






Our consumer class is swelling

- Median age of 28 years and 62% of population is below 35
- MAC population projected to grow at 10% to reach 34 million by 2025
- Women are more employed creating buying power for consumer goods



Regulations

Investment Policy Framework & Incentives

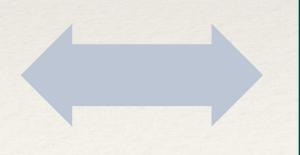
The broader FDI policy & regulatory framework include, among others, the following:

| Business Stage | Policy & Regulation | | |
|----------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|
| General | - Bangladesh Industrial Policy (as undertaken from time to time) | | |
| Business start-up | - The Companies Act, 1994 - Securities and Exchange Commission Act, 1993 | | |
| Protection | - The Foreign Private Investment (Promotion & Protection) Act, 1980 | | |
| Industrial Zones | - Bangladesh Export Processing Zones Authority Act, 1980 (for EPZ) - Bangladesh Private Export Processing Zones Authority Act, 1996 - Bangladesh Economic Zones Act, 2010 (for Economic Zones) | | |
| Facilitation | - The Bangladesh Investment Development Authority Act, 2016 | | |
| Corporate / Personal Taxation and incentives | - Income Tax Act 2023 and related rules and SROs - National Budget - The Finance Act/Bill | | |
| International Trade (Export & Import) | -Bangladesh Export Policy (as undertaken from time to time) -Bangladesh Import Order (as undertaken from time to time) | | |
| Sectoral | - Bangladesh Energy Regulatory Commission Act, 2003 (BERC) - Bangladesh Telecommunication Regulatory Commission Act, 2001 (BTRC) - The National Drug Policy, 2005 - PPP Policy and Guidelines 2010 | | |
| Foreign Exchange | - Bangladesh Foreign Exchange Guidelines (issued from time to time) | | |

International Treaties: for Protection and Promotion of Investment

Bilateral Investment treaties (BITs) signed with 32 countries

Double taxation treaties with 28 countries



Signatory to
ICSID, UNCITRAL,
OPIC, MIGA, WAIPA,
WIPO, WTO

Policy Provisions for Incentives

NON-FISCAL INCENTIVES

- 100% Foreign Ownership or Joint Venture Allowed
- No Minimum or Maximum limit on Investment
- Bonded Warehouse License
- Full Repatriation of Capital/ Profit/ Dividend
- Virtual Approval of Visa and Work Permits

Policy Provisions for Incentives

FISCAL INCENTIVES

Tax Exemption/reduction on:

- on export income
- Tax on interest of foreign loans
- Remittance of Royalty and other fees
- Avoidance of Double Taxation

- Reduced import Duty Importing Capital Machineries
- Reduced duty for import of raw materials
- Duty Drawback Facilities
- Cash Incentives on export-oriented industries

Global brands

Existing Major Investors



















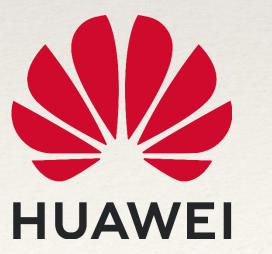








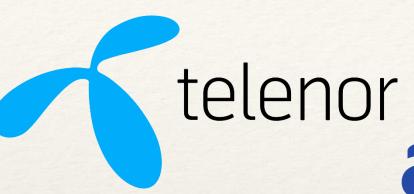






Existing Major Investors



















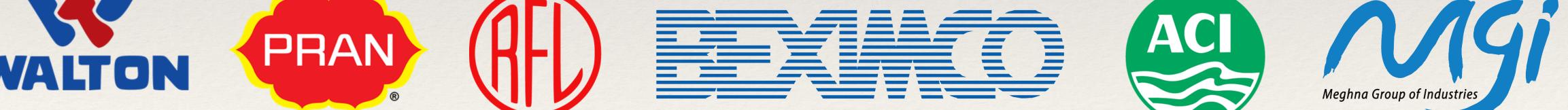
















Global players joining our journey



Investment facilitation: Agencies

Bangladesh Investment Development Authority ("BIDA")

BIDA created under Bangladesh Investment Development Authority Act 2016 as the apex IPA of the country

Facilitate Foreign Direct Investment as well as Domestic Investment in Bangladesh

Vision

To be a leading agency contributing towards Bangladesh's achievement of high income status

Mission

To promote and support pro-growth private sector investment and foster a world-class investment ecosystem

Functions of

BIDA

- Investment Promotions
- Investment Facilitation
 - Pre-investment consultations
 - Registration of industrial projects
 - Permission for branch/liaison/rep office
 - Visa Recommendations and Work Permits
 - Import permits for capital machineries and raw materials
 - Approval of foreign loans and suppliers credits
- Investment Aftercare
- Policy Advocacy Activities
- Improvement of Investment Ecosystem

Our Functions at BIDA



Facilitate Foreign Direct Investment as well as Domestic Investment in Bangladesh

- Investment Promotions
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BIDA: Services to Investors

Promotional activities

Facilitation services

| First 'point of contact' guidance on doing business in Bangladesh | Registration of new industries | |
|------------------------------------------------------------------------|------------------------------------------------------------------------------|--|
| Responding to investment-related queries | Facilitation for getting work permission | |
| Investment guidance and advice in sectors | Support for importing machineries and raw materials | |
| Facilitating potential foreign investors to match with local investors | Support for obtaining external financing | |
| Organize visits, meetings with various govt. and private offices | Facilitation of setting up commercial offices | |
| Support in forming statutes policies and regulations | Addressees Issues relating to individual companies on their smooth operation | |

Economic Zones of Bangladesh



- 100 Economic Zones planned
- Country specific allocation
- 4 Zones under operation
- BSMSN is the Flagship Economic Zone
- 1 Special Zone for Japanese Investors
- Special and additional incentives for investors

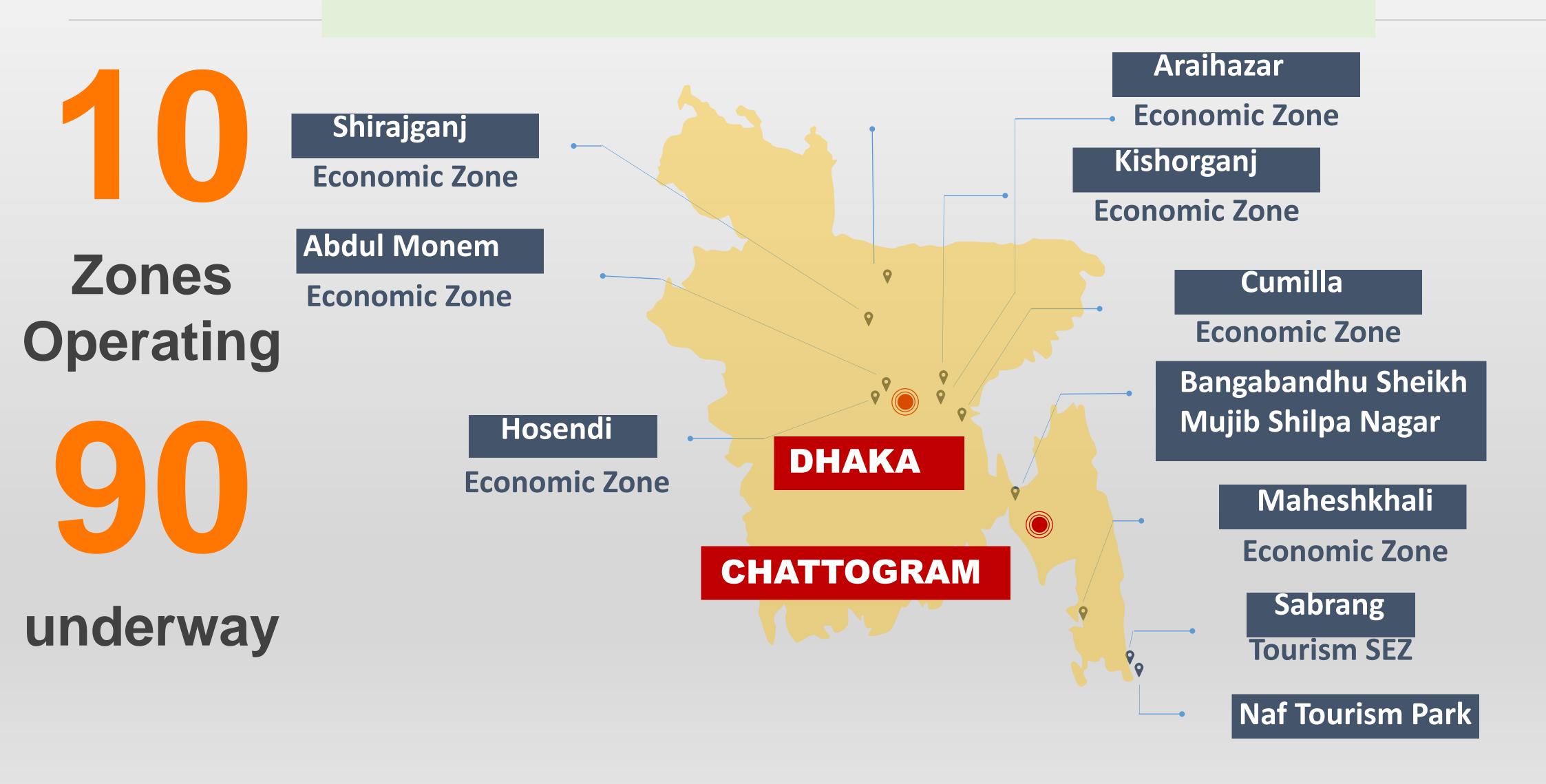
Investment underway...

- HealthCare Pharma 40 acres
- Bangladesh Auto 100 acres
- SQ Cable 40 acres
- Modern Syntax 20 acres
- Nippon 100 acres
- Berger Paints 30 acres
- And many others

BSMSN - Countries first Green, Smart Economic Zone! 30,000 acres



Economic Zones of Bangladesh



Export Processing Zones of Bangladesh



- BEPZA
- 9 Zones
 Export Oriented Industries

2 Zones: Upcoming

- 452 Companies Existing
- 95 Implementation
- 1 Central ETP

- Total Investment \$6.29 Bn
- Total Export \$101.23 Bn

1 USD
investment
has created 16
USD of
Revenue

Hi-Tech Parks of Bangladesh





Target
109 Parks

Reality
28 Parks

- Ready land and space for setting up new industries
- Infrastructure and other facilities
- Mix of nature with technology

SOFTWARE TECHNOLOGY PARKS

- Rentable ready office spaces for IT/ITES companies
- Co-working facilities for startups
- Software firms, e-commerce companies, BPO's are currently operating

Operational Hi-Tech Facilities Nationwide



Vision 2021 Tower – 1 Software Technology Park, Dhaka (1100+ Employments)



Sheikh Hasina Software Technology Park, Jashore (1500+ Employments)



Heroic Freedom Fighter Lieutenant Sheikh Jamal Software Technology Park, Chottogram (1200+ Employments)



Oryx Bio-tech (Country's First Bio-Tech Company)



Solaris Building, Kaliakoir (1000+ Employment)

Sectors to invest

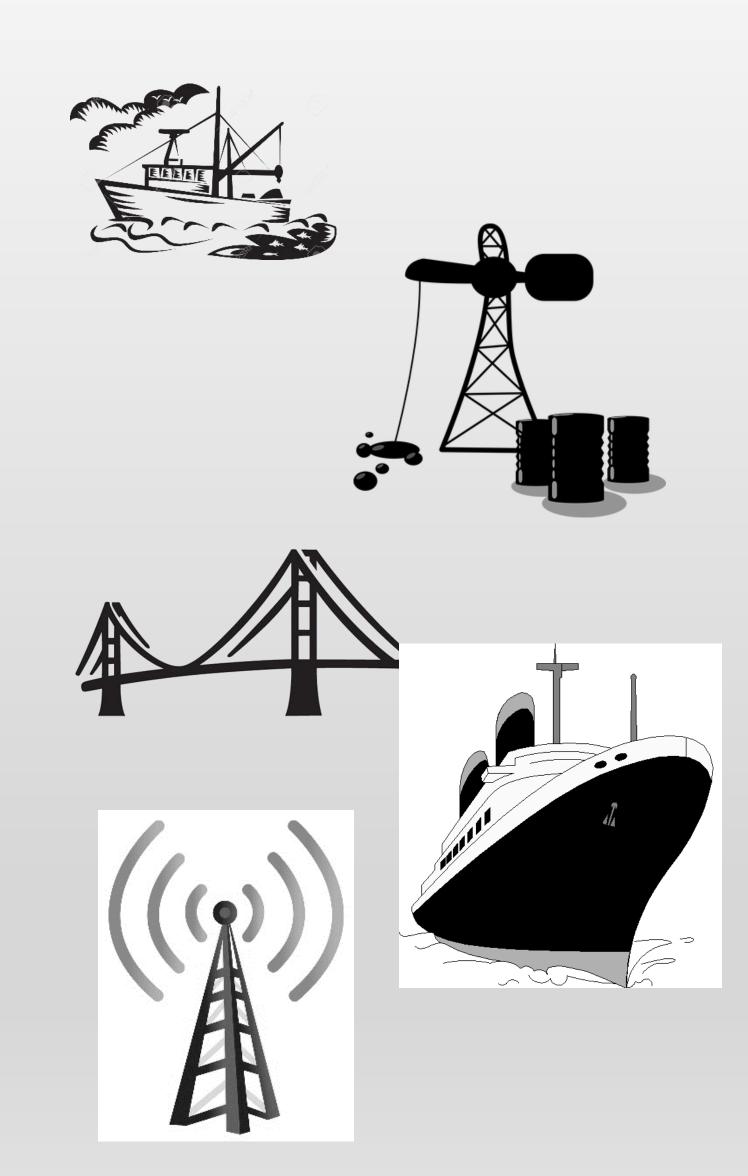
Sectors Open for Investment

| | Energy & Infrastructure | PowerPorts and LogisticsEconomic Zones | Oil and gasTourismTransport Infrastructure |
|--|--------------------------------|-------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| | ICT & Electronics | ICT and ITESComputer software & ICT | ElectronicsLight engineering incl. automobiles |
| | Textile & Clothing | Home TextilesTextiles industry | Readymade garments industryHigh value added RMG |
| | Agribusiness & Food processing | Agro-based/processing Jute & Jute goods Flower cultivation Commercial plantation | Silkworm & Silk Industry Furniture & Handicrafts Integrated shrimp cultivation Frozen Food & Horticulture |
| | Pharma & Chemicals | PharmaceuticalsHerbal medicinesPlastics & Ceramics | Leather & leather goods Textile Dye & chemicals Basic chemicals |
| | Healthcare & Others | Health careFootwear | Jewelry and diamond cutting polishingCosmetics and toiletries |

Reserved Sectors: Arms & ammunitions, Nuclear Power, security printing and minting, afforestation and mechanize extraction within the boundary of reserved forest

Industries Separately Regulated

- Fishing in the deep sea
- Bank/financial institution & Insurance (Private Sector)
- Generation, supply and distribution of power in the private sector
- Exploration extraction and supply of Natural gas/oil, coal and other mineral resources
- Large-scale infrastructural project (e.g. flyover, elevated expressway, monorail, economic zone, inland container depot/container freight station)
- Crude oil refinery (recycling/refining of lube oil used as fuel)
- Medium and large industry using natural gas/condescend and other minerals as raw material
- Telecommunication Service (mobile/cellular and land phone)
- Satellite channel
- Cargo/passenger vessels
- Sea bound ship transport
- Sea-port/deep sea-port
- VOIP/IP telephone
- Industries using heavy minerals accumulated from sea beach





Agribusiness: Achieving Next Level Growth

1 of 2

- Agribusiness market in Bangladesh will grow to US\$ 8 billion by 2023.
- Over 3,600 new agriculture professionals enter the job market every year
- The agro-processing market is worth US\$ 3.5 billion and is growing at 8%.
- Bangladesh's jute has an export market worth US\$ 1.2 billion and growth rate is 6.5%.
- The seed market, currently valued at US\$ 500 million, is growing annually by 6%.
- The fertilizer market is worth US\$ 1,600 million and is import dependent.
- Farm mechanization market is worth US\$1.35 billion (machines/spare parts/services) and 50%-70% subsidy is available.

Agribusiness: Incentives & Key Players

2 of 2

- 50% of income derived from export is exempted from tax
- 15-100% tax exemption depending on crops
- 5-20% export subsidies/cash incentives



























IT & ITeS: Building Smart Bangladesh 1 of 2

- Bangladesh is one of the world's fastest growing digital economies.
- 89% mobile phone penetration, 181 million registered MFS clients and average daily transaction of USD 319 million
- 4th in affordable internet service in South Asia and 18th globally. 5th in terms of internet usage in Asia.
- Bangladesh has the world's 2nd largest pool of IT talent with 700,000 active professionals.
 22,000 CSE professionals graduate every year.
- IT/ITeS market size is \$200 million (domestic) and \$800 million (export). IT/ITeS market set to double in next 5 years.
- E-commerce market will reach US\$ 5 billion by this year.

IT & ITeS: Incentives & Key Players 2 of 2

Fiscal incentives

- Tax holiday for software development, telecommunication transmission, ITeS until 30th June 2024
- 10-year tax holiday for producers of computer hardware (if COD before 30 Jun 2030)
- 5-10 year tax exempt for automation and robotics design/Nanotechnology (if COD before June 30, 2024)

Export/cash incentives

- 10% export subsidy is available for the export of Software, ITeS, and hardware.
- Locally owned Software, ICT and hardware industries at the high-tech park will get 4% incentives for product and market diversification (if value addition is at least 30%)









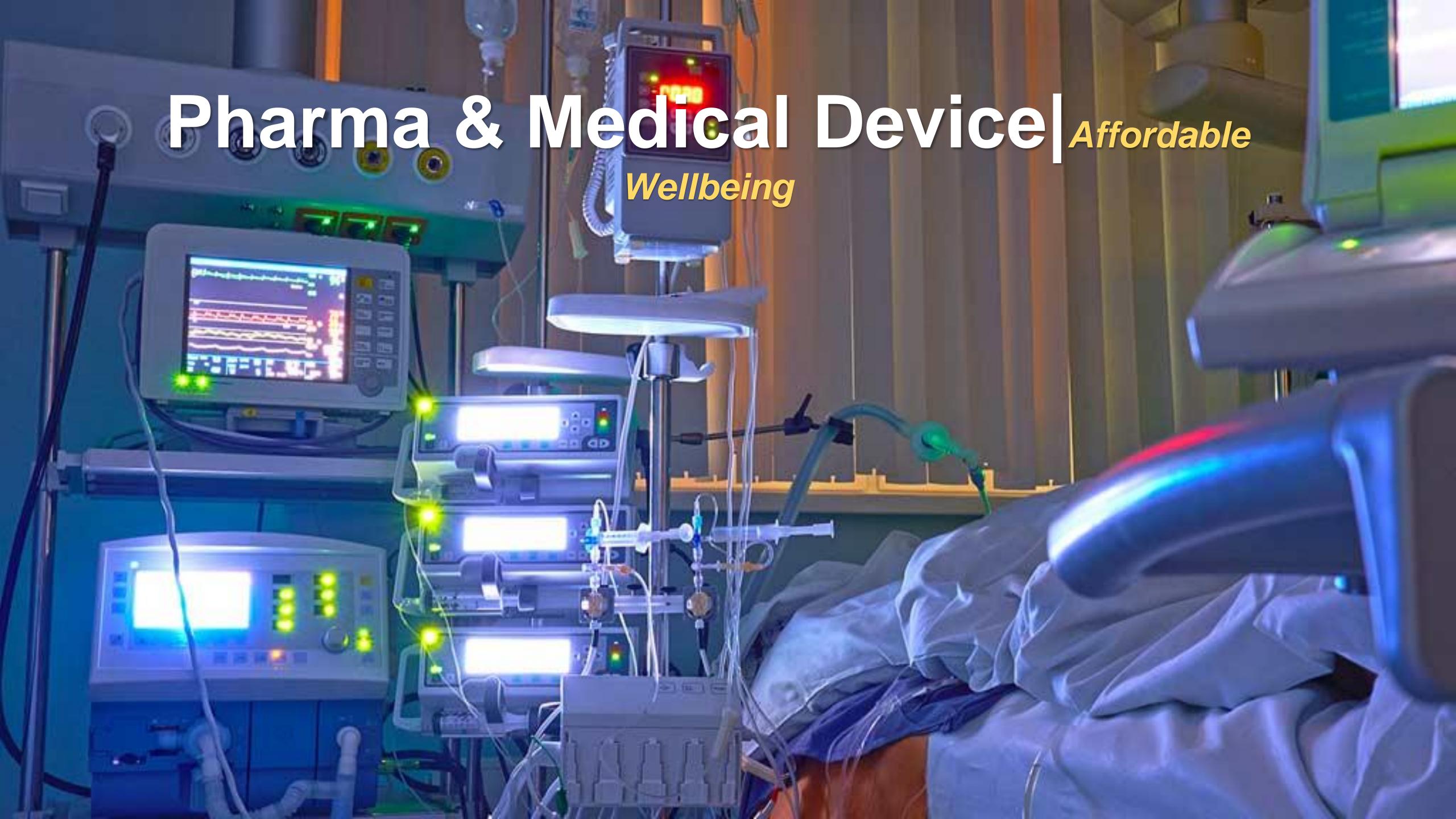


RMG & Textile: Weave the Way Forward

- Bangladesh has the world's 2nd largest RMG exporter, exporting to 167 countries.
- Highest number of green factories, with 150 LEED-certified factories and another 500 in pipeline.
- Employs 5 million workers, 60% of whom are women
- Apparel exports earned USD 46 billion in FY 2022-23, recording a growth of 10.27%
- · 99% accessories are sourced locally.
- 73% of Bangladesh's exports enjoy duty free access as LDC.
- Top buyers are US, Germany, UK, Spain, France, Poland etc.

RMG & Textile: Incentives

- 10% corporate tax for RMG factories with green building certification
- Duty free import of raw materials for 100% export oriented RMG industries
- 0.5% reduced tax deducted at Source from Export earnings
- 50% cash incentive is available against the export amount.
- another 4% incentives as expansion support.
- another 4% incentives as expansion support for producing a new item or can export to a new destination.
- additional 1% special cash incentive from the above-mentioned export incentives



Pharmaceuticals: Affordable Wellbeing

- Bangladeshi pharmaceuticals meet nearly 98% of domestic demand
- Exported to over 131 destinations, including USA, Europe and Australia
- Bangladesh's domestic market for pharmaceuticals will reach US\$ 5 billion by 2024.
- Proven capabilities in diverse dosage delivery systems and growing capability in bio-similiars, vaccines, oncology drugs etc.
- API Park established to promote domestic production
- 15% lower production cost than India and China

Medical devices: Affordable Wellbeing

- · 85% of medical equipment and devices are imported.
- 10.2% CAGR for importing of medical equipment and devices during the last five years.
- USD 442 million domestic market will reach USD 820 million in 2025, with a CAGR of 13%.
- Market dominated by the instruments/appliances segment and diagnostic imaging equipment.
- More than 4,000 types of medical devices & equipment used.

Pharma & Medical devices: Incentives

- For 5 API molecules producers 100%, and 3 API molecules producers will get 75% tax holiday.
- If API molecules produced domestically, API and laboratory reagent producers, will enjoy tax holiday
- No AIT will be applicable for import of chemical compounds (Technical Grade/Chemically pure).
- Eligible for phased or partial tax exemption from 5 up to 10 years for
- Concessional import duty on raw material import of medical equipment
- 50% tax exemption for income derived from export
- No VAT imposition on export of goods
- 10% cash incentive on export value



Tourism and Hospitality I Discover Serenity

- World's longest beach in Cox's Bazar, world's largest mangrove forest the Sundarbans, forests and swamp forests, hills and island, archaeological sites, religious landmarks etc.
- Tourism contributes 3.02% to the GDP and 8% of total employment.
- International hotel chains expanding business include Hotel Sheraton, Holiday Inn, JW Marriott, Swissotel, Hyatt Regency, Element Hotel, Saint Regis Hotel and Dusit Hotels.
- Bangladesh Tourism Reserved Area and Special Tourism Zone Act, 2010 focus on creating tourism protected areas and special tourism zones.
- BEZA is developing tourism parks at Sabrang, Naf and Sonadia



Leather and Leather goods | Step it Up

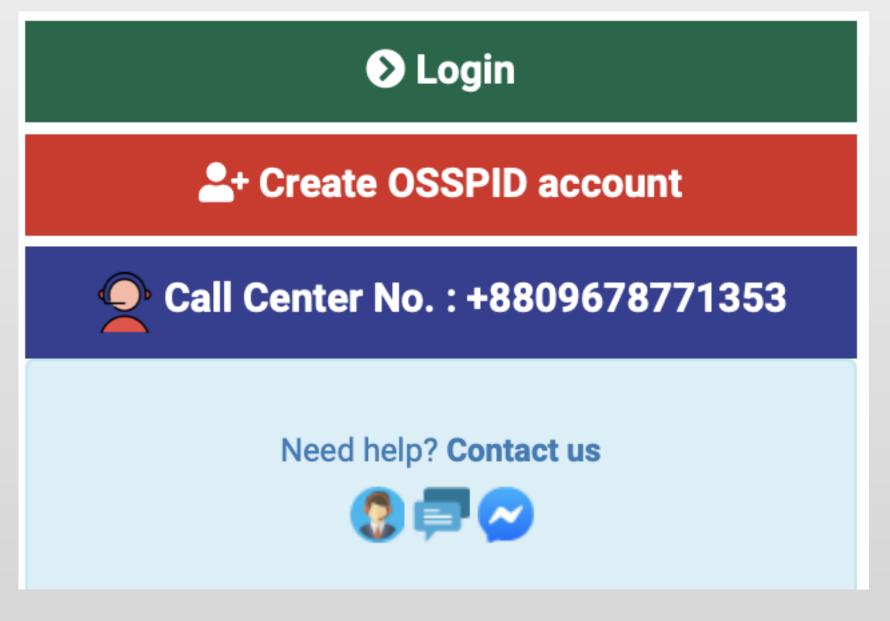
- Growing domestic market of USD 2 Billion.
- Footwear is the major product segment. Per capita consumption is 3 pairs, up from 1.7 pairs 5 years back.
- 220 tanneries, 3500 SMEs, 105 Big Enterprises
- 12th highest cattle population in the world.
- Bangladesh produces 310 million sq. feet of raw hides annually.
- Over 450,000 pieces of rawhide sold during Eid-ul-Azha in 2023
- Scope of producing and exporting wet blue leather by establishing appropriate industries.

Recent govt initiatives to improve Investment

BIDA One Stop Service: OSS Act 2020

- √ Digital document submission
- √ End-to-end online service
- √ Time-bound service delivery
- √ E-payment enabled
- ✓ No physical visit required

www.bidaquickserv.org





67
services
available

agencies integrated

100,000+
services
delivered

99%
Time
efficiency

BICIP Structure: 7 Pillars after EODB

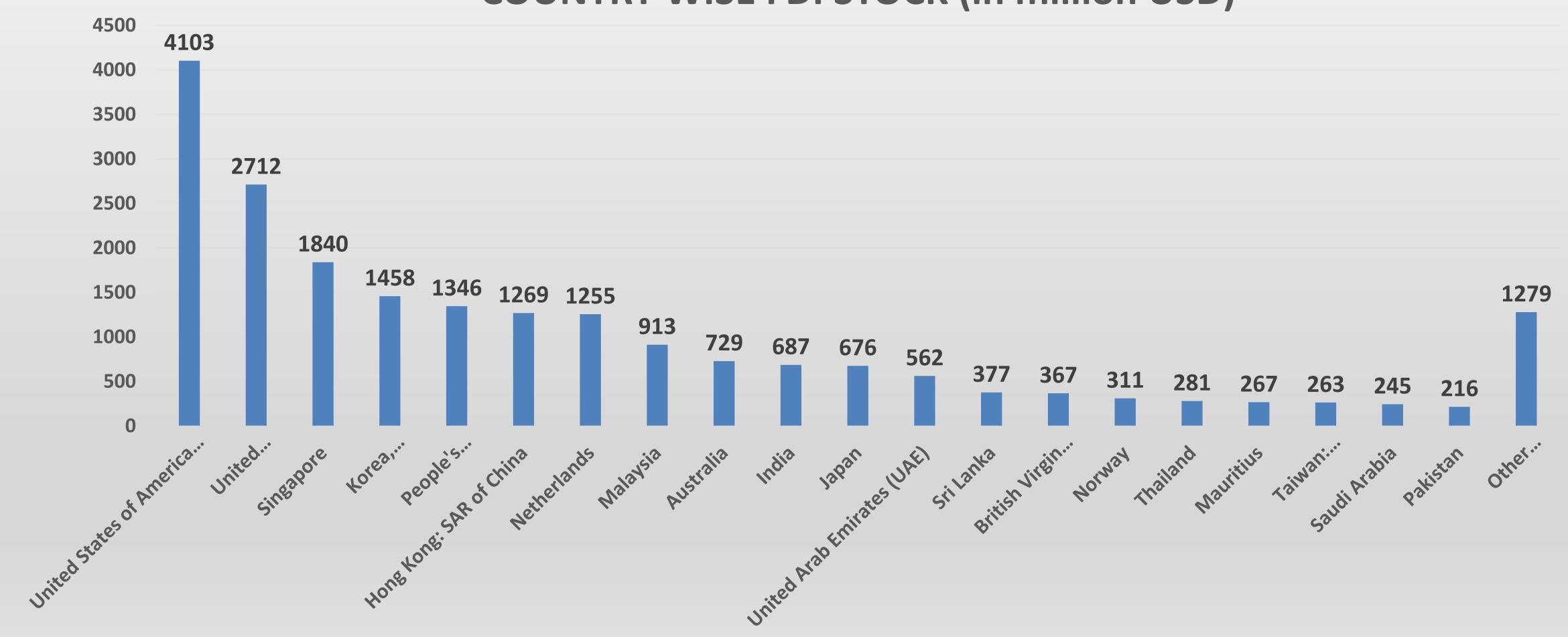
- 1. Business Entry, Exit, and Technology Adoption
- 2. Industrial Infrastructure and Logistics
- 3. Cross Border Trade and Business
- 4. Commercial Dispute Resolution and Labor Regulations
- 5. Tax Regime
- 6. Financial and Non-financial incentives
- 7. Access to Finance

FDI Performance

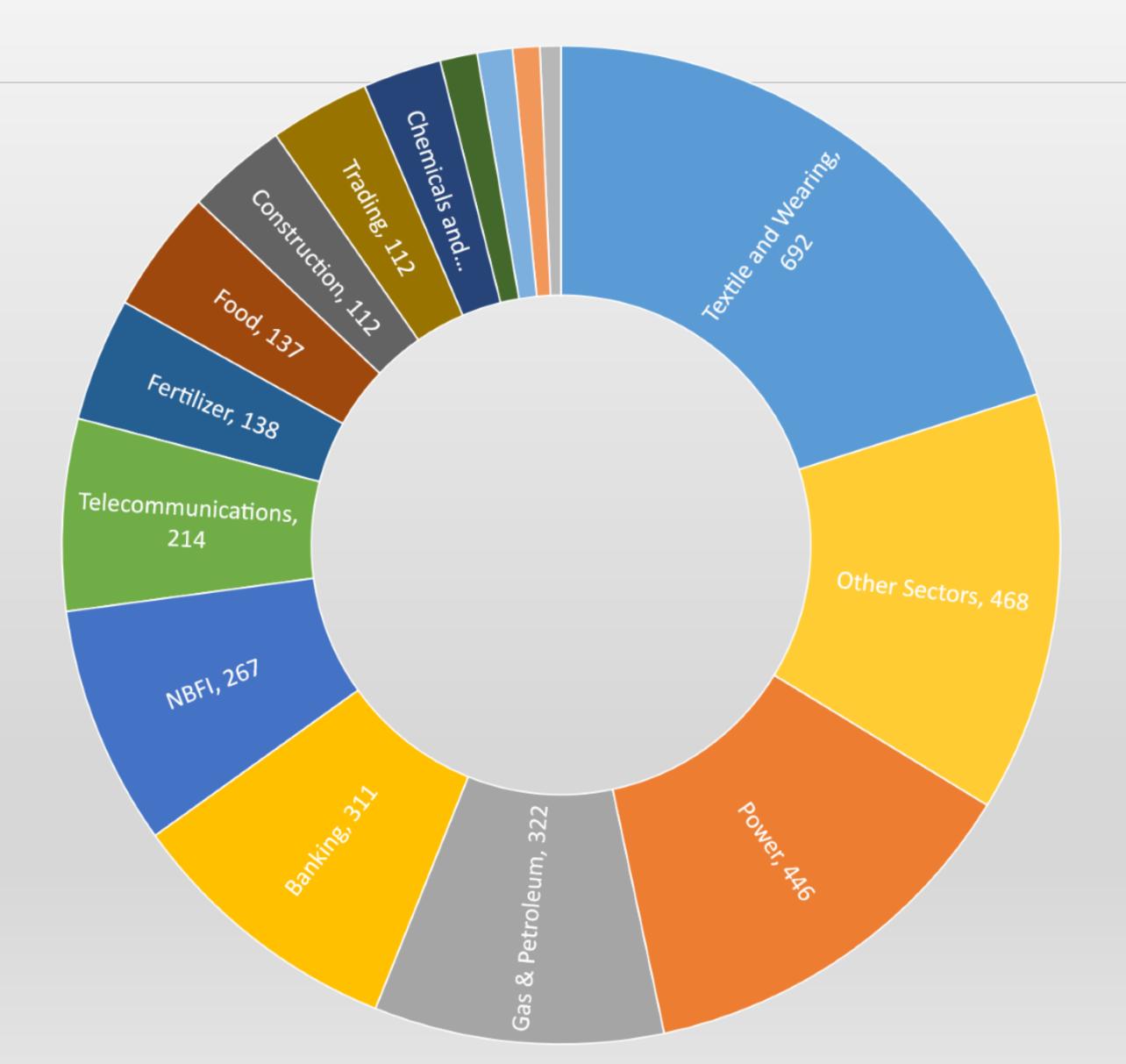
FDI Inflows (Net) by Areas and Components

| | | Non-EPZ | | | | EPZ | | | | EZ | | | | Total |
|------|---|-------------------|---------------------|----------------------------|---------------|-------------------|---------------------|----------------------------|---------------|-------------------|---------------------|----------------------------|---------------|-------|
| yea | r | Equity Capital | Reinvested earnings | Intra- company Loans | Sub- Total | Equity Capital | Reinvested earnings | Intra- company Loans | Sub- Total | Equity Capital | Reinvested earnings | Intra- company Loans | Sub- Total | |
| 202 | 1 | 1105 | 1277 | 119 | 2501 | 34 | 285 | 75 | 394 | 0 | 0 | 0 | 0 | 2896 |
| 2022 | 2 | 997 | 2084 | -8 | 3074 | 25 | 431 | -52 | 404 | 0 | 0 | 2 | 2 | 3480 |





FDI Performance –Inflow 2022

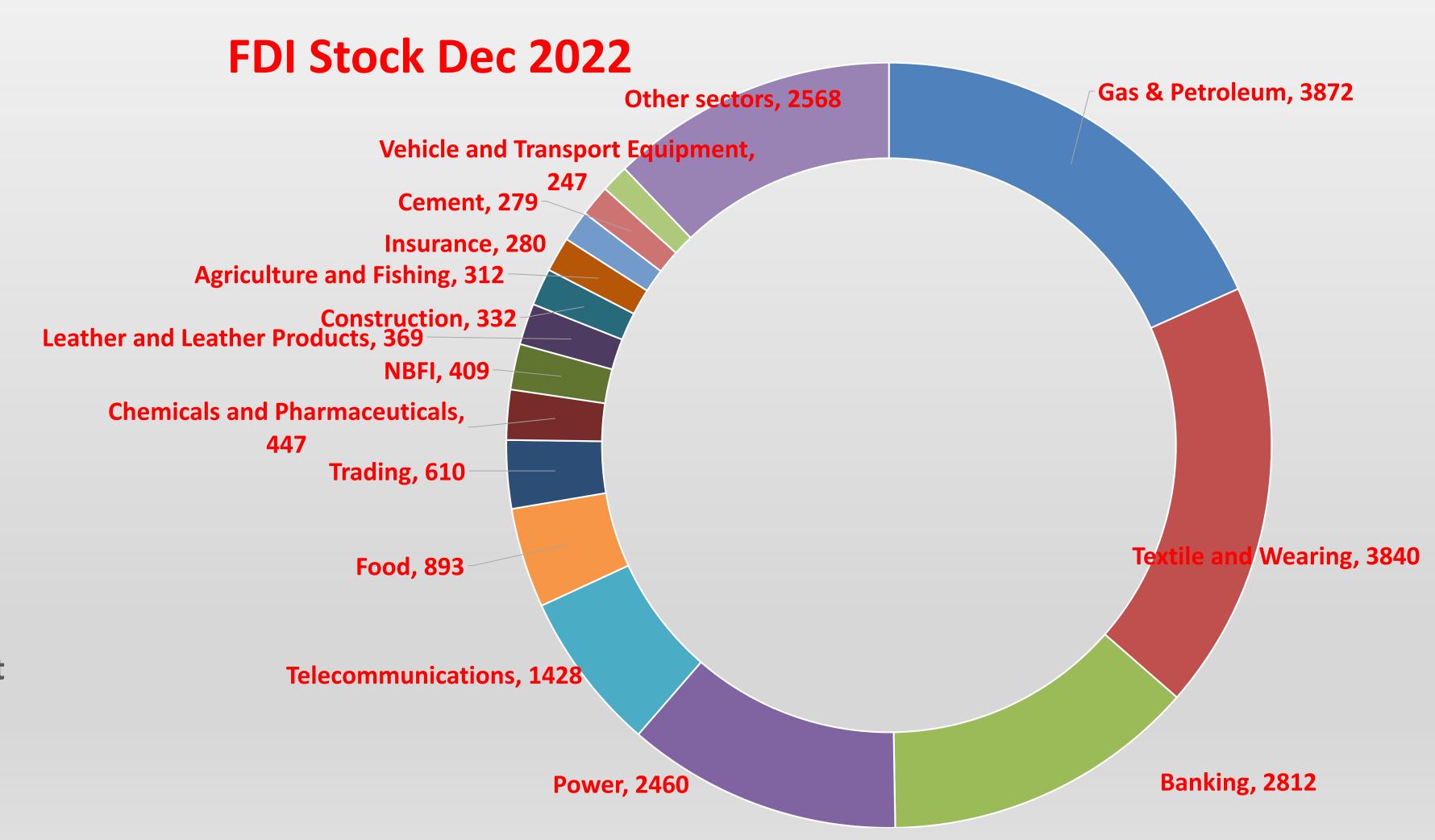


- Textile and Wearing
- Power
- Gas & Petroleum
- Banking
- NBFI
- Telecommunications
- Fertilizer
- Food
- Construction
- Trading
- Chemicals and Pharmaceuticals
- Agriculture and Fishing
- Leather and Leather Products
- Computer Software and IT
- Cement
- Other Sectors

FDI Performance –Stock 2022

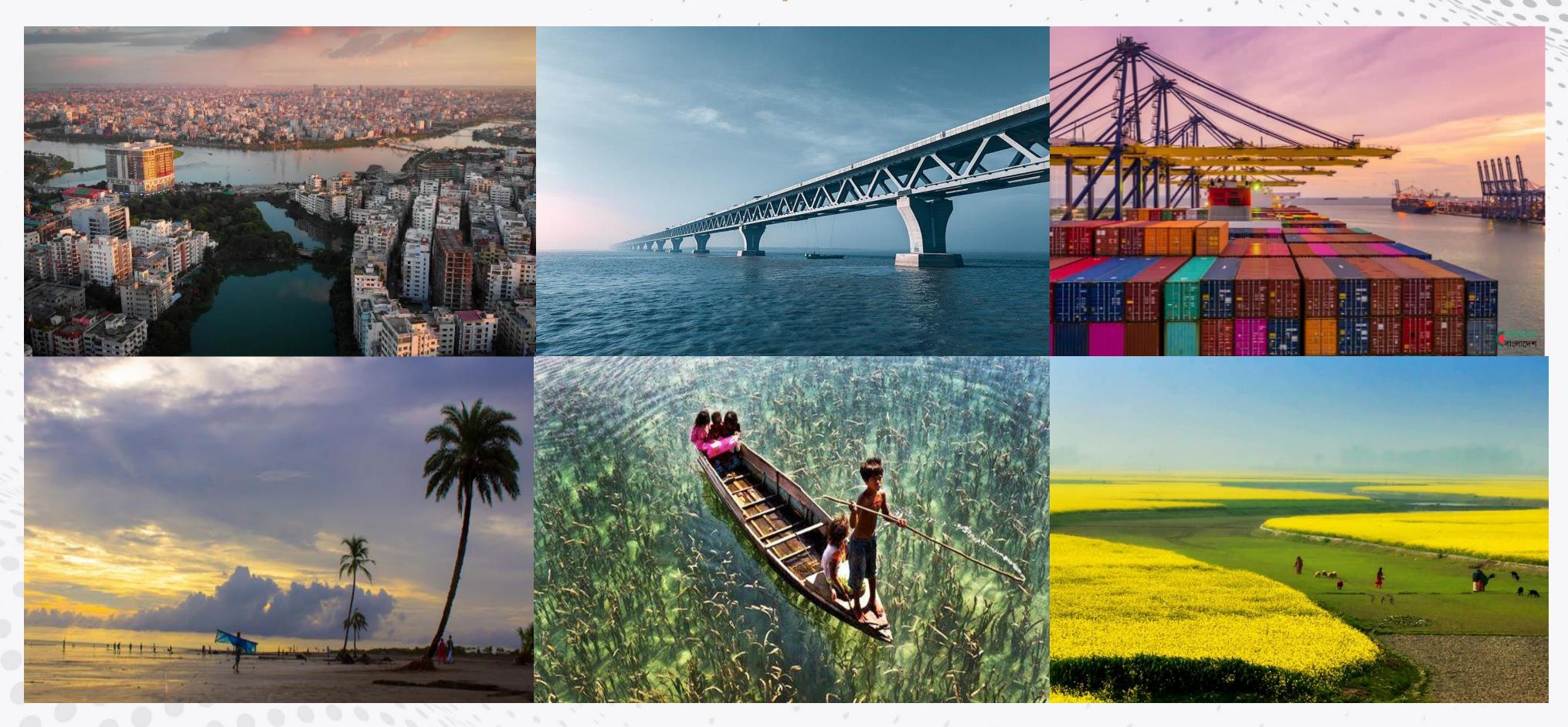


- **Textile and Wearing**
- Banking
- Power
- Telecommunications
- Food
- **■** Trading
- **■** Chemicals and Pharmaceuticals
- NBFI
- **■** Leather and Leather Products
- Construction
- Agriculture and Fishing
- Insurance
- Cement
- Vehicle and Transport Equipment
- Other sectors



THANK YOU!





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